



# Bill Moore & Co., Inc.



## Inside this issue:

Liliana's Trip	1
Tim's Trip	1, 2
Featured Plants	2
Submit Your Plants	2

## Catalogs Currently Available:

- Adenium
- Agonis
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- Cajun Hibiscus
- Celebrated Plants
- Dahlia
- Daylilies
- Liriope
- Sun Parasol Mandevilla
- Thai Agalonema
- Thai Bulbs
- Thai Croton
- Thai Curcuma
- Thai Euphorbia
- Thai Orchids
- Thai Plumeria
- Thai Plants
- Thailand Plants

Just click on the catalogs above to open them. If you would like to receive our catalogs in print, please let us know and we would be happy to send them to you.

## My Recent Trip to Dominican Republic by Liliana Delgado



Retail shop in Santo Domingo



Calathea Corona



Neoregelia Debb

My latest trip to the Dominican Republic was very rewarding. I had recently met with a good number of our Dominican customers at the TPIE this past January; this trip allowed me to discuss more in depth their specific needs and requests. It also gave me the opportunity to meet with customers that had not been able to attend the trade show. I believe it was important for me to get more familiar with the changes that the Dominican market is experiencing.

Bill Moore & Co., Inc. has been servicing this market for over 20 years, and I have been fortunate

enough to be part of the team as the sales representative for the past 12 years, with the support of a great office staff.

Santo Domingo, the capital of the Dominican Republic, is a big and congested city. A big number of our customers have great retail shops in the capital city and their growing facilities are in the countryside. The Dominican Republic has varied microclimates year round, allowing them to grow a wide range of plants.

I also had the opportunity to meet with Department of Ag-

riculture officials while there; this was possible thanks to one of our customer's import agent support, Mr. Richard Abreu. We discussed their challenges, requirements and inspection procedures. I asked them to inform and update us with a list of plants that are allowed into the country. Thanks to these meetings, I believe we will see more clear guidelines on how to proceed with new introductions and new regulations in the future. I am optimistic that after this visit, our commerce with the Dominican market will be strengthened.

## Tim Mitchell's Recent Trip



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**Previously Featured Plants:**

- Agave desmettiana variegata
- Anigozanthos 'Velvet Series'
- Begonia bipinnatifida
- Cajun Hibiscus
- Celebrated Plants
- Croton 'King of Siam'
- Dipladenia 'Rio' Series
- Edible Plants
- Epidendrum 'Sunset'
- Ferns
- Gaillardia 'El Fuego'
- Liriope
- Mandevilla 'Stars & Stripes'
- Pennisetum 'Fireworks'
- Pink Home Run Roses
- Sunny Cities Hibiscus
- Sunny Cities Pico Hibiscus
- SunPatiens

*If you would like to receive our newsletter by e-mail, or have questions/comments; e-mail jillian@billmooreco.com*

**Featured Plants**



**Epipremnum 'N-Joy'**

Bred and selected in India, this Epipremnum has a distinct white variegation all over the leaves. It grows slightly normal than the green Epipremnum and is suitable for production in 4-6 inch pots. It grows 6-12 inches tall and is hardy to zone 10a-11. 'N-Joy' prefers light shade and is suitable for growing indoors. These also make beautiful hanging baskets.

Currently available as URCs; FOB Miami

Information provided by GMPro Magazine

**Tim's Trip (Continued)**

During my recent trip north I stopped at The Plant Mine in Oxnard, California. I'd been having a number of customers inquiring as to where they might locate Stephanotis either as liners, finished florist quality, or as a possible direct bump to a 3 or 5 gallon for the landscape. This variety seems to always be in short supply and high demand and trying to have them

grown to order hasn't had much success. Chris and his dad had some high quality material on hand and were receptive to anyone needing material under these circumstances. They also show a wide assortment of the large flowering Thai Euphorbia that we supply. This is another example of an item that the landscape trade has been asking about just re-

cently, with the implementation of low water use plants. I'm seeing more of these being used now that the more intense flower color of the winter has appeared and people are taking notice of a plant mistakenly perceived to be a florist or indoor item. If you have a need for either of these items for resale or want to test the waters with Euphorbia before placing or-

ders from our location in Thailand give me a call. Another reason for this trip was to have a nice meal with and old friend/lab manager from my days at a tissue culture lab to discuss the possibility of our producing more uniform, higher quality Ficus than is currently seen in the market place.

Tim: 619.460.5432

**We want to see your plants!**

Bill Moore & Co., Inc. is now going to be featuring YOUR plants in our newsletter. We would love to see pictures and hear about how the plants you received from us are doing. All you have to do is send a photo in along with

plants. We will try to feature a new plant/customer in each month's newsletter. You can send your photo/info to jillian@billmooreco.com. If you would like to mail the information you can send it to the following address.

**Bill Moore & Co., Inc.**  
**PO Box 1587**  
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